

July 7, 2025

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Monthly Report (June 2025)

1. FY7/25 Store Count

					Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	
Japan		TORIKIZOKU	Directly managed		402	402	402	403	407	407	408	408	410	410	408		
			TCC		243	244	245	246	245	247	247	249	251	252	252		
			(Subtotal)		645	646	647	649	652	654	655	657	661	662	660		
		YAKITORI DAIKICHI				489	488	488	488	487	485	483	481	480	478	478	
		Other				4	4	4	4	4	4	4	4	4	4	3	
	Japan total				1,138	1,138	1,139	1,141	1,143	1,143	1,142	1,142	1,145	1,144	1,141		
Overseas		U. S.			2	2	2	2	2	2	3	3	3	3	3		
		South Korea			0	1	1	1	1	2	3	3	4	4	4		
		Taiwan			0	1	1	1	2	2	3	3	3	3	3		
		China			2	2	2	2	2	2	3	3	3	4	4		
		Hong Kong			0	0	0	0	1	1	1	1	1	1	1		
	Overseas total				4	6	6	6	8	9	13	13	14	15	15		
Group total				1,142	1,144	1,145	1,147	1,151	1,152	1,155	1,155	1,159	1,159	1,156			

- 1 The above table shows the store count at the end of each month.
- 2 Our limited number of franchise owners are referred to as “comrades” with the aim of ensuring stronger relationships as business partners than typical franchise chains, and TCC stands for TORIKIZOKU Comrade Chain.
- 3 “Other” refers to the two stores under the independent system model, Torikizoku Partners, and one TORIKI BURGER store.
- 4 All YAKITORI DAIKICHI restaurants are franchises.
- 5 The Taiwan stores are operated by “Tori Best Co., Ltd.”, a joint venture with “City Chain Food Ltd., a group company of Dachan Great Wall Group”.
- 6 The Hong Kong stores are franchise locations operated by “Four Seas Mercantile Holdings Limited”.
- 7 In the May 2025 monthly report, the number of directly operated Torikizoku stores was misstated due to the omission of one store that had ceased operations. This figure has since been corrected, and the updated store count as of June is included in this report. Corrections are indicated with underlines.

2. Domestic “Torikizoku” Monthly Trends (YoY)

(1) FY7/25 Monthly Trends (YoY)

(unit: %)

	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Cumulative
All-Store sales	116.0	113.0	111.3	111.6	104.0	106.6	104.5	102.7	108.8	114.7	108.5		109.1
Same-Store sales	112.1	109.9	108.2	108.0	100.9	103.4	101.0	99.3	105.3	111.0	105.8		105.7
Customer count	110.3	108.3	108.0	108.0	101.7	103.7	100.2	99.7	104.6	107.1	103.6		104.9
Average check	101.5	101.4	100.2	100.0	99.2	99.7	100.8	99.6	100.6	103.6	102.1		100.8

- 1 The above table covers directly managed restaurants of Torikizoku.
- 2 YoY same-store sales refers to restaurants that have been open for 12 months or more, excluding the month in which the new restaurant opened.
- 3 The above table covers sales, customer count, and average check, compared to the same month of the previous year.

(2) FY7/24 Monthly Trends (YoY)

(unit:%)

	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Cumulative
All-Store sales	153.6	129.9	118.6	125.7	133.0	127.0	126.5	124.0	119.4	121.3	123.1	111.4	125.2
Same-Store sales	148.4	125.2	115.6	123.6	130.0	123.2	122.7	120.0	116.3	118.1	118.8	107.8	121.6
Customer count	146.2	125.9	116.5	123.3	127.8	121.4	121.4	116.9	114.0	116.6	116.2	106.2	120.2
Average check	101.5	99.4	99.3	100.3	101.7	101.4	101.1	102.6	102.0	101.3	102.3	101.5	101.2

1 The above table covers directly managed restaurants of Torikizoku.

2 YoY same-store sales refers to restaurants that have been open for 12 months or more, excluding the month in which the new restaurant opened.

3 The above table covers sales, customer count, and average check, compared to the same month of the previous year.

Note: This document has been translated from the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.